

# BETINSPIRE

### **COMPREHENSIVE IGAMING ECOSYSTEM**

www.betinspire.com



SIMPLICITY IS THE ULTIMATE SOPHISTICATION.

# WORLD OF BETINSPIRE



**BETINSPIRE** is an iGaming technology provider offering various industry and custom software development services including its flagship state of the art Gaming Platform – a heavy-duty industrial solution based on a micro-services architecture with advanced business intelligence capabilities designed to compile own iGaming verticals and infrastructure via independently running multi-branded operations on cloud-based, on-premises and dedicated environments. Empowered by exclusive Bonusing Engine, flexible Web-Builder and advanced Business Intelligence modules, the Platform provides a bespoke architecture for various jurisdictional requirements tailored for unique and smooth operations.

Over the past years, **BETINSPIRE** has successfully implemented the latest technologies and industrial standards to build, deploy and support a professional infrastructure of the most engaging gaming experience while focusing on the delivery of a scalable and flexible iGaming ecosystem.

At **BETINSPIRE** we believe that advanced technologies and their pertinent usage are the keys to competitive advantage, thus we commit our total focus and efforts on providing our partners with a fully customizable and real-time player interaction product ready for all kinds of iGaming challenges. Here are several areas of our specialization:

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Multi-channel solution scaled for multi-purpose business needs, to be securely exploited for different iGaming verticals and configurations.

## **ííí B**l

Better customer recognition and business evaluation of each client through analysis of their behavior and lifetime value.



A complementary toolbox to manage your brand appearance, customer communication, acquisition and retention aspects.

## BONUS ENGINE

A bespoke Bonus Engine which supports various kind of promotion bonus types including a multi-hierarchy prize system.



BETINSPIRE's iGaming Platform is universal and has been originally designed to provide and support multiple types of business models. Turnkey, white label, hosted solution or bespoke customized configuration - all these different models are supported. Whether Tier 1 company, dealing with various types of services providers and maintaining multiple brands, or a small company, seeking an affordable, but flexible solution or a content supplier, who aims to settle own operators via combining own content with a player management system, this is a solution, which fits the most.



The Bundle of the platform includes a ready-to-go-live solution to be configured per brand settings. Default website solution of the bundle gives a competitive opportunity of hosting multiple websites/brands per partner. The administrative BackOffice solution hosts both the platform owner's management and instance specific configuration console, as well as partner administration panel, thus making operations and reporting very easygoing, manageable and controllable.



The universal and flexible micro-service architecture gives a limitless possibility of balancing the load and scaling the platform applications at any stage of production. The structure and topology of the core platform makes any 3rd party integration happen relatively faster in a prompt and standardized way, saving your time and resources. The Platform is the fundamental core of Betinspire's iGaming Ecosystem, which provides operators a centralized overview of their global operations and BI.





The excellence and simplicity in this masterpiece technology cohabit together with the modular disposition of functionality, which makes each core feature of the platform to be considered as separate business logic and independent service.

Thanks to the modular structure of the platform the system remains flexible and scalable allowing the expansion of the business, regardless of how big the operator gets. The platform imposes no restrictions and lets the operator choose products and services to be enabled, whether integrated or built-in.



### **CMS/WEB-BUILDER**

Embedded CMS system guarantees both full control of the design and content of your website, and also the manageability of your files and ad campaigns.



### **MULTITENANCY**

This module gives you the ability to set up your own White Labels tailored to their custom requirements and needs regardless of the applied global default settings

## **ADVANCED BONUS ENGINE**

An advanced Bonus Engine, which supports various kinds of promo bonus types including a multi-hierarchy prize system

### ACCOUNT MANAGEMENT

Flexible account management creates pleasant and ease of operational use, while keeping it centralized and well organized

## **REAL-TIME MONITORING**

The module allows you to get a real-time overview of your operations including the activity of players, bets, played games and other KPIs

# **MODULAR CORE**



BETINSPIRE's iGaming platform is the consolidation of real gaming experience being converted into an intelligent system. Features are being added on regular basis as per the strategic longterm roadmap to enhance the toolbox of the operator and increase the customer satisfaction level.

## WEBSITE SOLUTION

- Multi-channel responsive default website template  $\bigotimes$
- Web-Builder website design customization  $\oslash$
- Rule-based configuration engine  $\bigotimes$
- Quick product search, demo and real play  $\oslash$
- Game provider filtering Ø
- Quick or full registration/sign-in  $\oslash$
- Content Management System Ø
- Multi-lingual content Ø
- Master CSS files access, skin management Ø
- File manager Ø
- Password settings, inbox, recent games  $\bigotimes$
- Favorite games Ø
- Unified balance tracking Ø
- Seamless wallet  $\langle \rangle$
- Account activation  $( \mathbf{V} )$
- Email and mobile number verification
- Consent management  $\odot$
- Bonus management and prioritization  $\bigotimes$
- Last winners and big hits  $\bigotimes$



**BACKEND FEATURES** 

- Fields' customization, regex and validations  $\oslash$
- Extended player profile  $\oslash$
- Communication methods configuration Ø
- Deposit, withdrawals, action cancellation  $\oslash$
- Global master configuration system  $\odot$
- Master and partner Back-End portal  $\odot$
- Risk management tools  $\oslash$
- Sessions and actions log, audit trail  $\bigotimes$
- Dashboard displaying KPIs  $\oslash$
- Player Accounts Management (PAM)  $\oslash$
- Reporting engine  $\odot$
- Advanced Bonus engine  $\bigotimes$
- Partner management and configuration Ø
- Notes, attentions and KYC management Ø
- Roles and user management  $\odot$
- Real-time monitoring Ø
- Jurisdictions & translations management  $\bigotimes$
- Website configuration and preview  $\odot$







# ARCHITECTURE









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**DB CLUSTER** 

- payments management
  - product management
  - content management
  - bonus engine
  - multi-lingual management
  - reports & statistics engine
  - dashboard and KPIs engine



### PAYMENT PROVIDERS







**ONLINE WEB AND MOBILE CHANNELS** 



WEBSITE 1 WEBSITE 2 WEBSITE 3

### **3RD PARTY GAMING CONENT** PROVIDERS

- SPORTSBOOK
- CASINO
- LIVE CASINO
- POKER
- LOTTERY





### **PRODUCT GATEWAY**









### **3RD PARTY TOOLS PROVIDERS**

- 🔄 SMS MARKETING 😹 EMAIL MARKETING
- 🚇 LIVE CHAT





## **3RD PARTY INTEGRATIONS**















# **MULTI-PARTNER MANAGEMENT**



# QUANTUM PLATFORM CORE



# PROMOTIONS



cross-product

multi-hierarchy

BETINSPIRE is empowered with a multi-functional cross-product Bonus Engine allowing the operator to run simultaneously multiple promotional campaigns with different parameters and options.

## **FEATURES**

- ACTION TYPES: on action, post action, award bonus
- TYPES: registration, deposit, cashback, freebetwin, on-balance
- MULTIPLE TRIGGER TYPES
- **PROPORTION TYPES**
- WAGERING REQUIREMENT
- MAXIMUM CASHOUT

## GAMIFICATION

FREE SPINS









- MAXIMUM USAGE
- MULTI-CURRENCY CONFIGURATION
- BET WALLET PRIORITY
- MULTILINGUAL CONTENT MANAGEMENT
- PRODUCT CATEGORY ASSIGNMENT
- MULTI-PRODUCT CONFIGURATION

### TOURNAMENTS





JACKPOTS



# **CASINO SUITE**

# **AGGREGATORS AND VENDORS**

We are integrated with more than 30 game content vendors and aggregators which makes our game vertical offering a competitive advantage during your operations. Our product range includes RNG regular and branded slot machines, table games, live dealer games, P2P games, poker, lottery, scratch games, virtual sports, live and prematch betting. More than 6K games are fully compliant with our Advanced Bonus Engine. Wherever applicable, our Promotion Engine supports Free-spin campaigns, provided by certain vendors.

## **API INTEGRATION**

We also provide games via API integrations. Our sales department will be happy to assist you in going through the list of games, which are available for seamless integration via API.







# **CASINO SUITE**

























**I**grosoft





































# **LIVE CASINO**



**BESPOKE API INTEGRATION** 

**CUSTOM BRANDED TABLES** 



**OWN LIVE STUDIO SETUP** 









## Blackjack

- 🕥 multi-tenancy
- multi-lingual
- multi-currency
- cross-browser support
- desktop, mobile, tablet
- ultra-low latency streaming
- multiple stream qualities
- comprehensive game lobby
- risk management
- ✓ 24/7 technical support





### Fast and hassle-free GoLive! *O* TURNKEY SOLUTION

Perfect for mono branded operations with own licensing scheme. Tailored Enterprise-grade solution for established or start-up operations looking for scalability and growth. Multiple game vendor/aggregator and payment gateway integrations available. Various 3rd party extra service integrations - KYC management, affiliates, push notifications, chat systems, CDN, CloufFlare.

Turnkey solution gives you the benefit of wide range customizations and enhancements such as custom website(PWA friendly) configuration and web-design implementation via Web-Builder tool, extra security layer, integration with own infrastructure and the overarching set of in-house developed BI tools.

### Become a Provider! MANAGED SOLUTION

This solution grants you a preeminent opportunity to act as a service provider and launch your own multibranded B2B or B2C operations for onboarding different types of iGaming operators and 3rd party suppliers with the help of this SaaS (Software as a Service) Solution. We take full care of IT infrastructure and software side, while allowing you to concentrate on the expansion of your business operations and become a full-stack iGaming service provider.

- BRANDING: Own branding and custom UI placements across all platform components. Maintain your iGaming CRM in corporate colors and styles.
- SAAS PLATFORM: Intelligent Core with advanced security and flexible architecture supporting a full spectrum of gaming operations.
- FIXED COSTS: Predictable fixed costs for running multi-branded scalable operations on a dedicated platform environment. Monthly 18K EUR or 3% from GGR.
- CUSTOMIZATION: Access to a wider range of customizations, dedicated features and localization options as well as personalized infrastructure and tuning.
- DEDICATED B2B SUPPORT: Multi-channel support system including a dedicated account manager and a project lead to ensure your operations are running smoothly and efficiently.
- MIGRATION: Bespoke migration service to make it possible to move your business crucial data to our infrastructure without any data loss or performance impact.





					USD
1	Cash GGR -	Settled Set / Win 1	Settled GGR	Avg. Wager / Variation	# of Hounds ( file)
199	911.055.99	1.918.932 / 3.203.935	-1,375.002.71	19/20	102 103 / 103 205
	955.95	12.450/9.725	2 731 60	27/4	4187.818
	124151	6.86675,796	1.870.79	107.16	575/576
	524.44	1.297/763	\$33.34	10/13	125/134
	34, 626 77	27,850/75	27,764.27	35/19	957/957
	49.74	7.135/9.000	11.924.95	100/17	74/84





## HOSTED TURNKEY

Not confident or uncertain how your data is being used or simply don't want to share your database? BETINSPIRE has a solution to host the iGaming Platform directly on your premises or own Data Center. While server management, maintenance and monitoring are being handled by your team, BETINSPIRE backs you up with necessary updates and upgrades to be always on top of the new implementations. You always get the latest versions of our platform and its elements. Any game vendor/aggregator or payment system/gateway integration comes free of charge. A full database and its components access is provided together with the compiled object codes of each platform project. A 100% full bespoke customization service is always available for this solution covering all the localization aspects and jurisdictional extra requirements. As a result, you get:

- Secure and private operations on own infrastructure
- Custom enhancements, integrations, and own BI adaptations
- Continuously updating product with strong features on the development roadmap

### SOURCE CODE **</>>**

Forget about setup and revenue share fees. Your full profit stays with you. BETINSPIRE grants you access to the full iGaming Platform's open source code under a licensing agreement, limited to usage and further development. The package includes all current technology projects and services as well as their APIs serving the platform infrastructure, all the documentation necessary to setup and configure the technical environments, as well as the backoffice manuals and operations training tutorials. A six-month free service term applies to the current package during which the operator gets familiarized with platform features and know-how, and in addition gets the following: Unlimited consulting with your business or development teams (√) Integrations and development service to support own operations

- Maintenance and monitoring of servers hosting the iGaming Platform
- B2B support
- Release updates included in our roadmap
- Software and its component upgrades
- Applicable bug fixes.



Sovereign gaming ecosystem



CONSULTING Experience is a key point of industry know-how. Our experts provide consultancy services, based on previous operational experience and success stories helping our partners to penetrate newer gaming markets. We're happy to share our knowledge, as long as our partner is in need of expertise. Whether it is business analysis, a tech puzzle, a particular vertical, market research or jurisdictional settlement, we are always there to ensure you get the best services available in the industry.

HOSTING We support any configuration volume and size – starting from a single instance setup up to hosting your own Data Center. Where do you store your information and DB? How do you serve your content and website to your customers? What security does your infrastructure have? Leave these and many other questions on us to deliver a prompt and professional service to you.

CUSTOMIZATION We always make everything global, whether it is an architecture, feature or any other enhancement. However, sometimes different business models require customized approaches and functionality to perform successfully in their local markets. Acknowledging the importance of customization and its impact on the fast-changing environment, we offer this service to cover our partner-specific needs and backup upon market demands and local requirements.

TRAINING Best performance is achieved when features and resources are being exploited in the most efficient and harmonic way. Clients always get training courses in the package to get the most out of our products. We give a comprehensive and practical overview of the iGaming industry, introduction to and operations with our bespoke platform.

**B2B SUPPORT** Customer support is a crucial factor when running an advanced platform infrastructure. Our friendly Customer Support team has a primary objective to stay in continuous touch at all times with our partners to ensure their smooth and flawless operations leading to player satisfying experience.







# **INSPIRING** TECHNOLOGIES

www.betinspire.com